NABHOOD 2017 SUMMIT AGENDA

Dress Code: Business

TUESDAY, JULY 25

02:00pm-05:00pm     Corporate Suite Set up.

05:00pm – 07:00pm     Latin Hotel Association (LHA) Opening Reception
                       Doubletree Hotel Grand Ballroom
                       (Next Door)

WEDNESDAY, JULY 26

07:00am -11:00am     HBCU Golf Tournament
                       Miami Beach Golf Club

06:00am – 11:00am     HBCU Deep Sea Fishing & Shark Tournament
                       Dockside Behind Host Hotel
                       Benefit HBCU’s & Minority Hospitality Student’s Programs

08:00am – 04:00pm     Corporate Suite Set up.

10:00am - 06:00pm    Registration

11:15am - 12:00pm    Committee Meetings
                       Supplier/Vendor Committee Meeting
                       Financing, Franchising, Development Committee Meeting
                       Women in NABHOOD (WIN) Committee Meeting
                       Student Education & Career Opportunities Committee Meeting
                       Pre Function
                       Hibicus Island
                       Bal Harbor Island
                       Bayview Boardroom
                       Watson Island

01:00pm – 01:45pm    Networking Break
                       Sponsor: PepsiCo / La Quinta Inns & Suites

01:45pm - 03:30pm    Introduction to the ABC’s of Hotel Ownership
                       New & Prospective Hotel Owners Orientation
                       Salon A/B/C/D
                       Mitch Miller, Attorney/CEO, Miller Law Group
                       Edward L. Xanders, President, Interim Hospitality Consultants
                       Tracy Prigmore, Principal, TLT Solutions/ Hampton Inn Waldorf
                       Walter Barela, Principal, Peak Hospitality LLC
                       Althea Harris, Marketing Executive, Small Business Admin. (SBA)
                       Vinay Patel, President/CEO, Fairbrook Hotels
                       Evens Charles, President/CEO, Frontier Devel. & Hospitality Management Company
                       Thomas Penny III, President, Donohoe Hospitality Services
                       Marcus Carey/Damon Lawrence, Stay Homage
                       Mitch Miller, Attorney/CEO, Miller Law Group

03:45pm - 04:45pm    Public Private Partnerships- All you need to know.
                       Accessing Public Resources for Hotel Development & Negotiating a Fair Deal Structure For All Partners When Private Equity & Debt is Not Enough While Exercising Patience and Perseverance.
                       Understanding the process to creating a P3 that includes accessing public resources, TIFF and tax abatements, impact fee,s waiver/reductions, parking facilities, land swaps, leases, debt & equity, EB5, political/community support, accurate & detailed analysis and other mechanisms.
                       Salon A/B/C/D
                       James Carras, President, Carras Community Investment

Case Study       Broward Hospitality Opportunities
Presenter:      James Carras, President, Carras Community Investment
04:15pm - 05:15pm  NABHOOD Hospitality Students Orientation  Watson Island

05:15pm - 06:15pm  Opening General Session  Grand Ballroom
MC: Andy Ingraham, Founder/President/CEO, NABHOOD
Welcome: Connie Kinnard, V.P. Multicultural Sales & Development, Greater Miami CVB
Scholarship: Mitch Miller, Attorney/CEO, Miller Law Group
Membership: Edward L. Xanders, President, Interim Hospitality Consultants
Remarks: Lynette Montoya, President/CEO, Latino Hotel Association
Remarks: Norman Jenkins, President, Capstone Development LLC/NABHOOD Board
Remarks: Michael Roberts, Sr., Chairman, Roberts Companies, LLC/NABHOOD Board
Pres. Report: Andy Ingraham, Founder/President/CEO, NABHOOD
Introduction: Andy Ingraham, Founder/President/CEO, NABHOOD
Speaker: Ken Fearn, Managing Partner, Integrated Capital LLC/Chairman, NABHOOD

6:30pm – 7:15pm  Asian American Hotel Owners Assoc.(AAHOA) Town Hall Meeting  Grand Ballroom
MC: Nash Patel, Former Chairman, AAHOA
Welcome: Bharat Patel, CHO, Florida Regional Director, AAHOA
Welcome: Andy Ingraham, Founder/President/CEO, NABHOOD
Introduction of AAHOA Officers
Remarks: Bhavesh B. Patel, CHO, Chairman, AAHOA

7:00pm  Bus departs for Off Property Opening Reception from the front street side of hotel

07:45pm - 09:45pm  NABHOOD/LHA Opening Reception  Hyde Beach at SLS South Beach
A luxe indoor/outdoor hotel lounge with crudo by José Andrés, poolside brunch & festive cocktails.
Location: SLS South Beach Hotel
1701 Collins Ave., South Beach, FL
Sponsors: SLS South Beach – SBE - Greater Miami CVB
Buses depart on the street from the front of the hotel at 7:15pm.
Attendees will need to make their own way back to the hotel

THURSDAY, JULY 27

07:00am - 03:00pm  Registration  Pre Function

07:00am - 08:30am  Continental Breakfast  Pre Function
Sponsor: PepsiCo / Red Roof Inns / RLJ Lodging

08:00am - 08:05am  OPENING REMARKS  Grand Ballroom
Andy Ingraham, Founder/President/CEO, NABHOOD

08:05am – 08:45am  INDUSTRY OUTLOOK STATISTICALLY SPEAKING  Grand Ballroom
A Comprehensive Review on the Performance of the Lodging Industry….the past, the present and the future.
Presenter: Robert Mandelbaum, Director of Research Information Services, CBRE/CBRE Hotels’ Americas Research
Presenter: John Lancet, Associate Managing Director, HVS International
Presenter: Raquel Ortiz, Senior Analytics Manager, Smith Travel Research (STR)
08:50am – 09:05am  BRAND USA UPDATE – New Administration, New Travel Policy  Grand Ballroom

Brand USA was established by the Travel Promotion Act in 2010. It is the destination marketing organization for the United States with the mission of increasing incremental international visitation, spend and market share to fuel the nation’s economy & enhance the image of the USA worldwide.

Presenter: Mike Fullerton, Director of Public Affairs, Brand USA

09:05am – 09:20am  AH&LA LEGISLATIVE UPDATE – GOVERNMENT & LEGISLATION  Grand Ballroom

HOW IT AFFECTS THE HOSPITALITY BUSINESS

AH&LA is focused on the needs of every segment of the lodging industry. Whether you are an owner, REIT, chain, franchise, management company, independent property, supplier, or state association. AH&LA’s Government Affairs Department outlines a set of legislative and regulatory priorities to create a favorable framework for the U.S. hospitality industry to prosper.

Presenter: Troy Flanagan, VP of Government Affairs, American Hotel & Lodging Assoc.

09:20am – 09:30am  MINORITY BUSINESS DEVELOPMENT AGENCY (MBDA) U.S. DEPARTMENT OF COMMERCE  Grand Ballroom

What impact will the agency have in the continuing development of diversity & Inclusion?

Presenter: Chris Garcia, Acting National Director, Minority Business Develop. Agency

09:30am – 09:40am  WORKFORCE DIVERSITY. WHERE THE INDUSTRY NEEDS TO BE

Presenter: Tyronne Stoudemire, Vice President, Global Diversity & Inclusion, Hyatt Hotels

The demographics continue to change and our industry needs to mirror the market if we are going to continue to be successful. Our commitment to workforce diversity has to be a top priority to secure the future of hospitality.

09:45am - 11:00am  GENERAL SESSION  Grand Ballroom

EXECUTIVE FORUM - A VIEW FROM THE TOP

Thoughts & perspectives of experienced lodging leaders on a wide range of timely industry topics and its impact.

Moderator: Stefani C. O'Connor, Executive News Editor/Managing Editor, Roundtables, Hotel Business/ Hotel Business Design

Panel:
Bill Fortier, Senior V.P. Development, Americas, Hilton
Julius Robinson, Sr. V.P. & Global Brand Leader, Marriott Hotels, Sheraton & Delta Hotels Marriott Int’l.
Richmond McCoy, President/CEO, UrbanAmerica LLC
Rajiv Trivedi, Exec VP & Chief Development Officer, La Quinta
Roger Bloss, EVP President Global Development, Red Lion Hotels Corp.
Ken Fearn, Managing Partner, Integrated Capital LLC/
Chairman, NABHOOD

11:00am – 04:00pm  Corporate Suites: Want to make a connection, meet or learn about new opportunities?

Stop by and meet with company representatives in their Corporate Suite to learn about investment and franchise opportunities and discuss your development and/or acquisition deal.

Marriott International  Biscayne Island Room
Hilton  San Marco Island Room
McBride Sisters Wine Company  Sunset Island Room
Bahamas Ministry of Tourism/Investments  Bal Harbor Room
11:00am – 11:15am  Networking Break  Pre Function
Sponsor: PepsiCo / Choice Hotels International

11:15am - 12:15pm  CONCURRENT WORKSHOPS
Workshop 1  Salon H/G
HOTEL FINANCING – DEBT, EQUITY and CREATIVITY
Where are the opportunities for financing acquisitions & new development?
Moderator: Norman Jenkins, President, Capstone Development LLC/NABHOOD Board
Panel: Neil Freeman, Principal, Conlon Capital/Founder, Aries Capital, Aries/Conlon Capital
Richmond McCoy, President/CEO, UrbanAmerica LLC
Vinay Patel, President/CEO, Fairbrook Hotels
Francisco Nacorda, SVP Originations, Aries/Conlon Capital

Workshop 2  Salon C/D
FEASIBILITY & MARKETING STUDIES - WHY ARE THEY SO IMPORTANT?
This session will summarize the required underwriting analysis necessary for a successful program, construction cost estimates, obtain chain affiliation, third party management for a sound investment.
Moderator: Davonne Reaves, President, Smith Reaves & Associates
Panel: Edward L. Xanders, President, Interim Hospitality Consultants
Tom Reese, Director of Development, Marriott Select Brands, NE Region, Marriott
Scott Brush, Real Estate Sales Associate, Steckroth Hospitality Group
David Attardi, RVP Lodging Development, Red Lion Hotels

12:30pm - 01:45pm  NABHOOD SCHOLARSHIP & AWARDS LUNCHEON  Grand Ballroom
Sponsor: Marriott International
MC: Norman Jenkins, President, Capstone Development LLC/NABHOOD Board
Welcome: Audrey Edmonson, Commissioner, Miami-Dade County
Sponsor: Julius Robinson, Sr. V.P. & Global Brand Leader, Marriott Hotels, Sheraton & Delta Hotels, Marriott Int’l.
Greeting: Bhavesh B. Patel, CHO, Chairman, AAHOA
Greeting: Catherine E. Pugh, Mayor, Baltimore, MD
Remarks: Victor Younger, Dir. Diversity & Inclusion/Office of Student Services, Cornell Univ.
Presentation: NABHOOD AWARDS & SCHOLARSHIP PRESENTATION
Introduction: Andy Ingraham, Founder/President/CEO, NABHOOD
Speaker: Dr. William Pickard, CEO, Global Automotive Alliance

02:00 pm - 03:00pm  CONCURRENT WORKSHOPS
Workshop 4  Salon H/G
“HOTEL DEVELOPMENT, HOTEL ACQUISITION – IS THERE A RIGHT TIME TO ENTER THE MARKET?”
What should you be looking for in your deal!
Moderator: Scott Berman, Global Hospitality & Leisure Practice, Price Waterhouse Coopers LLP
Panel: Rob Mentnech, Regional Director SE U.S./Caribbean, Best Western International
Michael Stark, Director of Development/Florida, LaQuinta Inns & Suites
Ryan McNamara, Director, Real Estate & Development, Hyatt Hotels
Chris DiBenedetto, Director of Development, Marriott Intl.

Workshop 5  Salon K/J
PUBLIC/PRIVATE PARTNERSHIPS – UNDERSTANDING AND USING GOVERNMENT AND OTHER INCENTIVES TO DEVELOP HOTELS AND MIXED-USE PROJECTS
You will hear from representatives of public entities & developers on how & where to find development incentives and how you can work as a team to make your project successful.
Each of the panelists has been or is currently involved in a public/privat project.

**Moderator:** James Carras, President, Carras Community Investment

**Panel:**
- Norman Jenkins, President, Capstone Development LLC/NABHOOD Board
- Clarence Woods, Executive Director, City of Miami CRA
- Alan Cohen, Assistant County Administrator, Broward County
- Claude Duncan, VP, Investment Promotion, JAMPRO
- Richmond McCoy, President/CEO, UrbanAmerica LLC

Workshop 6A

**Workshop 6A**
**Salon A/B/C/D**

**WOMEN EXECUTIVES IN THE HOSPITALITY INDUSTRY. WOMEN SHAPING AND INFLUENCING THE HOSPITALITY INDUSTRY.**

"Learn about the roles women are playing in changing the hotel industry."

**Moderator:** Gloria Herbert, Associate Publisher/Black Meetings & Tourism Magazine

**Panel:**
- Leticia Proctor, Sr. VP - Sales, Revenue Mgmt. & Digital Strategies, PM Hotel Group
- Tracy Prigmore, Principal, TLT Solutions/ Hampton Inn Waldorf
- Karin Aaron, President/CEO, Newark CVB
- Jennie DeCarrier Benzon, VP Franchising, Distinctive Select Brands, Marriott Intl.

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<th>Time</th>
<th>Event Description</th>
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<tbody>
<tr>
<td>03:00pm - 03:15pm</td>
<td>Networking Break</td>
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<tr>
<td>Sponsor:</td>
<td>PepsiCo / Best Western International</td>
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<td>03:15pm - 04:15pm</td>
<td><strong>CONCURRENT WORKSHOPS</strong></td>
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<td>Workshop 7</td>
<td><strong>Salon H/G</strong></td>
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<td><strong>HOTEL FRANCHISE &amp; MEMBERSHIP AGREEMENTS.</strong></td>
<td>When buying a franchise, what’s really negotiable in the agreement. Learn what can make the difference in an agreement and structured with good advice &amp; negotiations so everybody wins.</td>
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<td><strong>Moderator:</strong></td>
<td>Dr. Jay S. Patel, Chairman, LHS Companies /NABHOOD Board</td>
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<td><strong>Panel:</strong></td>
<td>Matthew Hostetler, SVP Franchise Sales and Development, Red Roof Inns</td>
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<td>Walter Barela, Principal, Peak Hospitality LLC</td>
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<td>Sima S. Patel, Esq. Consultant</td>
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<td>Michael Morton, VP, Owner Relations, Best Western Intl.</td>
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<td>Mitch Miller, Attorney/CEO, Miller Law Group</td>
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<td>Workshop 8</td>
<td><strong>Salon K/J</strong></td>
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<td><strong>ABC’S OF HOTEL FINANCING (SBA) – CONVENTIONAL BANK &amp; SMALL BUSINESS LOANS FOR HOTELS – GETTING THE RIGHT DEAL.</strong></td>
<td>All you want to know about hotel financing using 7(a) &amp; 504 SBA Loans, SBA Lenders, Community Development Corp. (CDC) &amp; conventional loans that can help your financing needs.</td>
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<td><strong>Moderator:</strong></td>
<td>James Carras, President, Carras Community Investment</td>
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<td><strong>Panel:</strong></td>
<td>Beth Herdegen, V.P. Commercial Real Estate &amp; SBA Lending, SEDCO</td>
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<td>Sandip Patel, VP/Business Development Officer, Pacific Premier Bank</td>
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<td>Jean-Robert D. Baguidy, Sr. Business Development Specialist, Minority Business Development Agency (MBDA)</td>
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<td>Mac Dobson, SVP Originations, Aries/Conlon Capital</td>
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<td>03:15pm - 05:15pm</td>
<td><strong>Workshop 9(A)</strong></td>
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<td><strong>Grand Ballroom</strong></td>
<td><strong>SUPPLIER DIVERSITY SESSION</strong></td>
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<td><strong>MINORITY VENDORS CAN LEARN HOW TO SUCCESSFULLY MARKET</strong></td>
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GOODS & SERVICES TO THE LODGING INDUSTRY

The hotel industry is a multi-billion dollar industry that continues to grow. Can your company make the cut? What is ownership responsibility and how can vendors prepare to be successful?

Facilitators: Fred Lona, CPSM, Senior Director Supplier Diversity, Hilton
Itu Otu, Sr. Manager Supplier Diversity Strategic Sourcing, Wyndham Worldwide
Angela Clarke, V.P. Classic & Distinctive Select Brands, Global Design Procurement
Marriott Intl

Panel: Norman Jenkins, President, Capstone Development LLC/NABHOOD Board
Jodi Sweed, Director Contract Administration, Planning & Support, Avendra, LLC
Dominica Groom, Sr. Dir. Global Sustainability & Supplier Diversity, Marriott Intl.
Sandy-Micheal McDonald, Director, Broward County Office of Economic
Devel & Small Business
Meridith Zimmerman, Project Manager, RLJ Lodging Trust
Beatrice Louissaint, Pres./CEO, Florida State Minority Supplier Devel. Council
Michael Hooper, General Manager, Hilton Miami Airport Hotel

Workshop 9(B) Grand Ballroom
SUPPLIER DIVERSITY SESSION
Minority Suppliers will be able to meet decision makers from the hotel industry including hotel companies, management companies, African American & Asian American hotel ownership groups. They will have project managers and/or representatives on site to discuss upcoming opportunities.
(Speed Meetings: Every 20 minutes a new opportunity will move to you)

Presenters: Jodi Sweed, Director Contract Administration, Planning & Support, Avendra, LLC
Dominica Groom, Sr. Dir. Global Sustainability & Supplier Diversity, Marriott Intl.
Sandy-Micheal McDonald, Director, Broward County Office of Economic
Devel & Small Business
Meridith Zimmerman, Project Manager, RLJ Lodging Trust
Fred Lona, CPSM, Senior Director Supplier Diversity, Hilton
Itu Otu, Sr. Manager Supplier Diversity Strategic Sourcing, Wyndham Worldwide
Michael Hooper, General Manager, Hilton Miami Airport Hotel

04:30pm - 05:30pm CONCURRENT WORKSHOPS
Workshop 10 Salon H/G
FRANCHISING - HOW TO SELECT THE RIGHT BRAND FOR YOUR MARKET
Executives of hotel brands will share information on why the brand selection is important.
Moderator: John Lancet, Associate Managing Director, HVS International
Panel: James Tierney, Vice President, Real Estate & Development, Hyatt Hotels
Tom Lorenzo, V.P. & Managing Director, Hilton
Mark Williams, Group President, Upscale Brands, Red Lion Hotels Corp.
Louis Alicea, Director Devel., Latin America & The Caribbean, Wyndham Worldwide

Workshop 11 Salon K/J
BUYING & SELLING HOTELS IN AN ACTIVE MARKET
How do I find a property? Where are hotel values going? Should I Buy or Build; Sell or Hold?
A discussion by a panel of experts who understand where the industry is heading.
Moderator: Kent W. Schwarz, Executive Vice President, Colliers International Hotels
Panel: Robert M. Taylor, Senior Vice President, Hunter Hotels
Rich Lillis, EVP & National Director Hotels USA, Colliers International
Jaimin Patel, Vice Present, HREC Investment Advisors
Paul Weimer, Sr. Vice President, CBRE Hotels
Workshop 12
HOTEL DEVELOPMENT IN TODAY'S DYNAMIC MARKET
What is new in the market today and what are the important factors for hotel developers to consider?

Moderator: Barron Channer, CEO, BACH Real Estate
Panel: John Lancaster, Director, Franchise Development-Emerging Markets, Choice Hotels
Glenn Goerke, Sr. Director-Development Fl & MS, Hilton
John Johnson, Regional VP Development, InterContinental Hotels Group (IHG)
Michael Morton. VP, Owner Relations, Best Western Intl.
HP Patel, Vice Chairman, AAHOA

08:00pm – 11:00pm  Trade Show Set-up

FRIDAY, JULY 28

06:00am – 08:00am  Trade Show Set-up

07:00am - 03:00pm  Registration

07:00am – 08:30am  Continental Breakfast
Sponsor: PepsiCo / Hyatt Hotels

07:00am – 08:00am  FUNDRAISER BREAKFAST/NABHOOD SCHOLARSHIP FUND
Sponsor: Miller Law Group
Topic: Top 10 List – Hotel Ownership Legal Issues you need to know
Presenter: Mitch Miller, Attorney/CEO, Miller Law Group

“I had the good fortune of attending a breakfast supporting the NABHOOD scholarship program. Mitch Miller gave a one-hour presentation of his top ten legal issues for hotel owners, which was full of relevant information for hotel owners. The program assists deserving students with their education in hospitality, intended to groom the future leaders of our industry, a very worthwhile cause. I encourage all to attend and support the program, and I am sure you will find the presentation most valuable.” – Geoff Balotti, CEO, Wyndham Hotels.

08:00am – 10:00am  GENERAL SESSION
FEDROOMS PROGRAM – HOW THE U.S. GOVERNMENT CAN FILL YOUR HOTEL ROOMS THROUGH ITS NEGOTIATED HOTEL PROGRAM.
Presenter: Kindall Farfell, Director, FedRooms
FedRooms is the US Government Negotiated Hotel program available to all federal and military travelers on official business with additional opportunities to fulfill leisure, government groups and meetings, government contractors and state/local government lodging needs. Join us to learn about FedRooms requirements and how your properties may be considered for 2018 participation.

09:00am - 10:00am  PLENARY SESSION
STEPS TO BECOMING A FIRST TIME HOTEL OWNER
Going into the business! - What you need to know to become a successful hotel owner.
Moderator: Don Rose, President/CEO, Rose & Associates
Panel: Evens Charles, President/CEO, Frontier Development & Hospitality Group
John Koshivos, Vice President, Mgg. Director Devel. SE, Hilton
Brian Parker, RVP Devel., Equity Brand & Emerging Markets, Choice Hotels Intl.
09:00am – 04:00pm  
**Corporate Suites:** Want to make a connection, meet or learn about new opportunities?  
Stop by and meet with company representatives in their Corporate Suite to learn about investment and franchise opportunities and discuss your development and/or acquisition deal.

**Marriott International**  
**Biscayne Island Room**

**Hilton**  
**San Marco Island Room**

**McBride Sisters Wine Company**  
**Sunset Island Room**

**Bahamas Ministry of Tourism/Investments**  
**Bal Harbor Room**

**10:00am – 11:30 am**  
**Networking Break**  
**Sponsor:** PepsiCo / InterContinental Hotels Group (IHG)  
**Pre Function**

**10:00am – 04:00pm**  
**NABHOOD Trade Show Open**  
**Pre Function**

**11:30am – 12:30pm**  
**CONCURRENT WORKSHOPS**

**Workshop 14**  
**Salon H/G**

**BUILDING A SUCCESSFUL HOTEL DEVELOPMENT TEAM**  
How to select a development team that understands the importance of feasibility studies, financial projections, appraisals and real estate acquisitions.  
**Moderator:** Mitch Miller, Attorney/CEO, Miller Law Group  
**Panel:** Edward L. Xanders, President, Interim Hospitality Consultants  
John Lancaster, Director, Franchise Development - Emerging Markets  
Jean-Robert D. Baguidy, Sr. Business Development Specialist, Minority Business Development Agency (MBDA),

**Workshop 15**  
**Salon A/B**

**SELECTING A HOTEL MANAGEMENT COMPANY and/or GENERAL MANAGER**  
What to look for in selecting a firm or individual who will ensure your investment is maximized.  
**Moderator:** Michael Hooper, General Manager, Hilton Miami Airport Hotel  
**Panel:** Scott McMahon, Exec. VP Development, Marshall Hotels & Resorts Inc.  
Robert Salkowski, Attorney, Zarco Einhorn Salkowski & Brito, P.A.  
Evens Charles, President/CEO, Frontier Development & Hospitality Group  
Thomas Penny III, President, Donohoe Hospitality Services

**12:45pm – 02:00pm**  
**Luncheon**  
**Sponsor:** Hilton  
**Grand Ballroom**

**MC:** Jerry C. Butler, Exec. Dir. Caribbean Countries, Inter-American Devel. Bank  
**Welcome:** Oliver Gilbert, Mayor, City of Miami Gardens, FL  
**Sponsor:** John Koshivos, Vice President, Mgg. Director Devel. SE, Hilton  
**Greeting:** Karin Aaron, President/CEO, Newark CVB  
**Greeting:** Al Hutchinson, President/CEO, Visit Baltimore  
**Greeting:** Santiago C. Corrada, President/CEO, Visit Tampa Bay  
**Remarks:** Honorable Dionisio J. D’Aguilar, Minister of Tourism, The Bahamas  
**Introduction:** Andy Ingraham, Founder/President/CEO, NABHOOD  
**Speaker:** Honorable William Marlin, Prime Minister & Minister of General Affairs, Sint Maarten

**02:15pm – 03:30pm**  
**PLENARY SESSION**  
**Grand Ballroom**

**CARIBBEAN TOURISM LEADERS DEVELOPMENT & INVESTMENT FORUM**  
Learn about new opportunities for investing and developing in the Caribbean and how you
can work with government entities to make your investment a success.

**Moderators:**  Jerry C. Butler, Executive Dir. Caribbean Countries, Inter-American Devel. Bank  
Vincent Vanderpool-Wallace, Principal, Bedford Baker Group

**Panel:**  Honorable Dionisio J. D’Aguilar, Minister of Tourism, The Bahamas  
Honorable Edmund C. Bartlett, Minister of Tourism, Jamaica  
Roland Andy Burrows Jr., Chief Investment Officer, Bermuda Tourism Authority  
Juan Corvinos, Director Managing Director Development LATAM, Hilton  
Roland Mouly, VP Devel, Latin America, Mexico & Caribbean. Carlson Rezidor  
Louis Alicea, Director Devel., Latin America & The Caribbean, Wyndham  
Rogerio Basso, Principal Investment Officer/Head of Tourism, Inter-American Investment Corporation

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**SAVE THE DATE: NABHOOD SUMMIT**

**JULY 25-27, 2018**